



**Job Title:** Merchandise Sales Associate

**Reports To:** Souvenir Manager

**Compensation:** Pay is negotiable (Corps will cover cost of travel, housing, and food)

**Status:** Seasonal

**Start Date:** Late June - Mid August (Negotiable schedule dates)

**Location:** Touring the United States with the Troopers Drum & Bugle Corps

## **Merchandise Sales Associate**

The Troopers Drum & Bugle Corps is looking for enthusiastic and customer-focused Merchandise Sales Associates to join our souvenirs crew for the upcoming season. As part of the team, you will travel across the country with the corps, selling merchandise at shows and events. The ideal candidate has strong communication skills, enjoys interacting with people, and thrives in a fast-paced environment.

### **Responsibilities:**

- Set up and tear down merchandise booths at each tour location
- Engage with fans, parents, and alumni to promote and sell Troopers merchandise
- Operate a point-of-sale system, process cash/card payments, and handle transactions accurately
- Maintain inventory, restock items, and ensure a well-organized booth
- Represent the Troopers brand professionally and enthusiastically
- Assist in tracking merchandise sales and reporting daily totals
- Collaborate with the souvenirs crew to provide excellent customer service
- Travel and adapt to different venues and weather conditions

### **Requirements:**

- Must be 18 years or older
- Retail or customer service experience preferred
- Comfortable in a fast-paced, on-the-go environment
- Strong communication and interpersonal skills
- Ability to lift and carry merchandise boxes (up to 50 lbs)
- Flexible and able to adapt to changing schedules and locations
- Willing to work long hours, including evenings and weekends
- Must maintain a professional separation from the corps membership, even if they are of marching age
- Required to comply with all staff regulations at all times
- Passion for the marching arts is a plus!

### **Application Process:**

Please submit your resume, a short cover letter, and references to the CEO at **m.ottoes@troopersdrumcorps.org**. Applicants may be subject to pre-employment screening and interviews as part of the evaluation process.

All qualified applicants will receive consideration for employment without regard to race, color, sex, age, national origin, religion, disability, veteran status, sexual orientation, gender identity, marital status, citizenship, or any other protected status.